

HILTI

Your career with Hilti



Where potential meets opportunity.

World leader, in more than 120 countries on five continents, 20,000 team members, direct sales company, 200,000 customer contacts per day, more than 30 innovations per year – That's Hilti.

Discover a global company where you can develop your full potential.

For our team of in **Bulgaria** we are looking for a:

Field Engineer

Region: **Sofia**

As a member of the Sales Engineering Team, you will create enthusiastic construction professionals every day. Your responsibilities include specifying system solutions with cutting edge technological products being actively present on jobsites and by the most relevant influencers and designers of the Country

We will support your long-term career with Hilti by offering you comprehensive training, ongoing coaching and cross-functional and international development opportunities.

Your responsibilities

- Maximize the sales potential of Hilti products and services through specification with selected customer groups and projects.
- Maximise the sales opportunities in a defined list of key regional projects through project management of all activities, and coordination of all engineering resources.
- Provide engineering support and coverage to a defined group of designers, both consulting engineers and focused customers, to gain specifications, through providing a value engineering service.
- Provide technical support and training to Hilti sales force and customers, to ensure the delivery of a high quality engineering support service at all times.
- Produce all records and reports to the required standard and in a timely manner.

Your profile

- University degree in civil engineering
- Knowledge of the construction industry, and the design & construction process with all relevant technical disciplines associated with Hilti applications/products; jobsite experience is an advantage
- Ability to communicate clearly and effectively in English, knowledge of Italian or German is plus
- Sound Project management skills & commercial skills
- Strong PC skills, AUTOCAD

Send your CV in English to: BG-Careers@hilti.com and check Career page at www.hilti.com/bulgaria

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